

# **Financial Statements**

# **Union of Concerned Scientists, Inc.**

September 30, 2024 and 2023

### **Financial Statements**

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Independent Auditors' Report

Board of Directors Union of Concerned Scientists, Inc. Cambridge, Massachusetts

#### Opinion

We have audited the financial statements of Union of Concerned Scientists, Inc. ("UCS"), which comprise the statements of financial position as of September 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of UCS as of September 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of UCS and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about UCS's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.



#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of UCS's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about UCS's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CBIZ CPAs P.C.

Boston, Massachusetts February 27, 2025

### Statements of Financial Position

### September 30, 2024 and 2023

		2024	2023
Assets			
Cash and cash equivalents	\$	5,248,362	\$ 6,341,829
Investments		52,155,510	54,071,825
Pledges receivable		500,000	500,000
Grants receivable		1,360,786	787,632
Prepaid expenses and other assets		644,996	1,002,996
Right-of-use assets		3,798,524	5,335,991
Property and equipment, net	-	7,791,821	 7,446,997
Total assets	\$_	71,499,999	\$ 75,487,270
Liabilities			
Accounts payable and accrued expenses	\$	3,380,146	\$ 4,665,417
Lease liability		4,200,733	5,929,552
Liabilities under annuity agreements	-	3,105,138	 2,977,184
Total liabilities	-	10,686,017	 13,572,153
Net assets			
Without donor restrictions		56,097,515	58,918,871
With donor restrictions	-	4,716,467	 2,996,246
Total net assets	_	60,813,982	 61,915,117
Total liabilities and net assets	\$_	71,499,999	\$ 75,487,270

#### Statement of Activities

# Year Ended September 30, 2024 (with comparative totals for 2023)

	2024						2023
	Without Donor With Donor Restrictions Restrictions Total					Tatal	
	Restrictions		Restrictions		Iotai		Total
Operating revenue and other support							
Membership and contributions	\$ 23,367,410	\$	2,702,838	\$	26,070,248	\$	30,952,697
Foundation and other institutional grants	819,880		5,557,876		6,377,756		6,399,044
Realized planned gifts	5,781,702		-		5,781,702		3,877,298
Other revenue	45,475		-		45,475		66,189
Net assets released from restriction	7,687,558	-	(7,687,558)		-	-	-
Total operating revenue and other support	37,702,025	-	573,156		38,275,181	-	41,295,228
Operating expenses							
Programs							
Center for science and democracy	5,412,226		-		5,412,226		8,643,964
Climate and energy	22,197,601		-		22,197,601		20,433,796
Clean transportation	6,159,513		-		6,159,513		6,737,910
Global security	5,669,183		-		5,669,183		4,770,655
Food and environment	4,376,377		-		4,376,377		3,729,530
Legislative	189,879	-			189,879	-	99,167
Total program expenses	44,004,779	-			44,004,779		44,415,022
Supporting services							
Fundraising	2,620,410		-		2,620,410		1,988,432
General and administrative	3,445,368	-			3,445,368	-	2,990,973
Total supporting services expenses	6,065,778	-			6,065,778	-	4,979,405
Total operating expenses	50,070,557	-			50,070,557	-	49,394,427
Change in net assets from operations	(12,368,532)	-	573,156		(11,795,376)	-	(8,099,199)
Nonoperating income (loss):							
Net investment return	9,447,654		1,147,065		10,594,719		6,281,609
Change in annuity agreements	99,522	-	-		99,522	-	(922,230)
Change in net assets from nonoperating activities	9,547,176	-	1,147,065		10,694,241		5,359,379
Total change in net assets	(2,821,356)		1,720,221		(1,101,135)		(2,739,820)
Net assets, beginning of year	58,918,871	-	2,996,246		61,915,117	-	64,654,937
Net assets, end of year	\$ 56,097,515	\$	4,716,467	\$	60,813,982	\$	61,915,117

#### Statement of Activities

#### Year Ended September 30, 2023

		Without Donor Restrictions		With Donor Restrictions		Total
Operating revenue and other support						
Membership and contributions	\$	24,530,820	\$	6,421,877	\$	30,952,697
Foundation and other institutional grants		742,174		5,656,870		6,399,044
Realized planned gifts		3,877,298		-		3,877,298
Other revenue		66,189		-		66,189
Net assets released from restriction	-	15,803,017		(15,803,017)	_	-
Total operating revenue and other support	-	45,019,498	-	(3,724,270)	_	41,295,228
Operating expenses						
Programs						
Center for science and democracy		8,643,964		-		8,643,964
Climate and energy		20,433,796		-		20,433,796
Clean transportation		6,737,910		-		6,737,910
Global security		4,770,655		-		4,770,655
Food and environment		3,729,530		-		3,729,530
Legislative	-	99,167	•	-	_	99,167
Total program expenses	-	44,415,022	-	-	_	44,415,022
Supporting services						
Fundraising		1,988,432		-		1,988,432
General and administrative	-	2,990,973		-	_	2,990,973
Total supporting services expenses	-	4,979,405	-		_	4,979,405
Total operating expenses	-	49,394,427	-	-	_	49,394,427
Change in net assets from operations	-	(4,374,929)		(3,724,270)	_	(8,099,199)
Nonoperating income (loss):						
Net investment return		5,604,070		677,539		6,281,609
Change in annuity agreements	-	(922,230)		-	_	(922,230)
Change in net assets from nonoperating activities	-	4,681,840	-	677,539	_	5,359,379
Total change in net assets		306,911		(3,046,731)		(2,739,820)
Net assets, beginning of year	-	58,611,960		6,042,977	_	64,654,937
Net assets, end of year	\$	58,918,871	\$	2,996,246	\$_	61,915,117

#### Statements of Functional Expenses

#### Years Ended September 30, 2024 and 2023

										2024									
		Programs									Supporting Services								
	-	Center for															Total		Total
		Science and	Climate and		Clean	Global		Food and				Total				General and	Supporting		Operating
		Democracy	Energy	Tra	nsportation	Security		Environment	Leg	gislative		Programs	Fundi	raising		Administrative	Services		Expenses
Personnel costs	\$	2,997,735 \$	16,982,202	\$	4,480,760 \$	4,392,698	\$	3,070,301 \$	;	92,196	\$	32,015,892 \$	5	643,707	\$	1,072,719 \$	1,616,426	\$	33,632,318
Contractual expenses		1,437,970	1,660,719		659,807	357,198		608,525		48,530		4,772,749	4	34,353		959,196	1,393,549		6,166,298
Coalition support		63,787	327,059		193,573	53,216		42,176		5,000		684,811		1,222		2,411	3,633		688,444
Publications and mailing costs		483,030	637,845		182,591	155,240		135,479		214		1,594,399	7	57,656		7,590	765,246		2,359,645
Event costs		26,775	220,941		62,306	71,118		66,841		8,607		456,588		22,608		4,715	27,323		483,911
Office and equipment expenses		183,243	1,014,924		251,539	280,898		194,718		81		1,925,403	5	80,334		1,137,998	1,718,332		3,643,735
Books, periodicals and online services		135,878	769,110		181,640	215,832		147,308		2,901		1,452,669	1	91,056		159,336	350,392		1,803,061
Travel		71,125	513,327		130,115	123,365		97,227		32,350		967,509		46,950		14,225	61,175		1,028,684
Fees and interest expense	-	12,683	71,474		17,182	19,618		13,802		-	_	134,759		42,524		87,178	129,702	_	264,461
Total expenses	\$	5,412,226 \$	22,197,601	\$	6,159,513 \$	5,669,183	\$	4,376,377 \$	·	189,879	\$_	44,004,779 \$	2,6	20,410	<b>\$</b>	3,445,368 \$	6,065,778	\$	50,070,557

							2023					
	5	Center for Science and Democracy	Climate and Energy	Clean Transportation	Global Security	Food and Environment	Legislative	Total Programs	Fundraising	General and Administrative	Total Supporting Services	Total Operating Expenses
Personnel costs	\$	4,557,944 \$	14,844,228	\$ 4,701,383 \$	3,622,398	\$ 2,666,597 \$	6,878 \$	30,399,428	\$ 420,777	\$ 827,980 \$	1,248,757 \$	31,648,185
Contractual expenses		2,876,857	1,910,071	788,358	341,793	410,651	65,117	6,392,847	375,157	740,044	1,115,201	7,508,048
Coalition support		114,649	517,815	296,299	63,474	56,900	3,000	1,052,137	1,081	2,127	3,208	1,055,345
Publications and mailing costs		396,110	684,191	244,633	78,020	140,991	20,387	1,564,332	435,951	8,736	444,687	2,009,019
Event costs		93,261	276,682	84,567	119,346	47,731	1,254	622,841	11,921	7,936	19,857	642,698
Office and equipment expenses		339,577	1,134,794	341,385	283,052	202,258	-	2,301,066	559,901	1,090,298	1,650,199	3,951,265
Books, periodicals and online services		147,874	508,085	150,850	135,470	104,190	-	1,046,469	75,556	111,196	186,752	1,233,221
Travel		93,661	477,660	106,463	107,125	86,682	2,531	874,122	66,812	19,697	86,509	960,631
Fees and interest expense	_	24,031	80,270	23,972	19,977	13,530		161,780	41,276	182,959	224,235	386,015
Total expenses	\$	8,643,964 \$	20,433,796	\$ <u>6,737,910</u> \$	4,770,655	\$ 3,729,530 \$	99,167 \$	44,415,022	\$1,988,432	\$ \$	4,979,405 \$	49,394,427

### Statements of Cash Flows

### Years Ended September 30, 2024 and 2023

	2024	2023
Cash flows from operating activities:		
Change in net assets	\$ (1,101,135) \$	(2,739,820)
Adjustments to reconcile changes in net assets to net cash	· · · ·	, , , , , , , , , , , , , , , , , , ,
used in operating activities:		
Depreciation and amortization	481,699	662,691
Non-cash lease expense	1,537,467	1,586,111
Realized and unrealized gain on investments, net	(10,498,744)	(6,031,657)
Changes in certain assets and liabilities:		
Pledges receivable	-	(460,000)
Grants receivable	(573,154)	(273,306)
Prepaid expenses and other assets	358,000	(303,919)
Accounts payable and accrued expenses	(1,458,071)	1,395,411
Operating lease liability	(1,728,819)	(1,754,624)
Liabilities under annuity agreements	127,954	96,831
Net cash used in operating activities	(12,854,803)	(7,822,282)
Cash flows from investing activities:		
Cash paid for purchases of property and equipment	(653,723)	(3,184)
Cash paid for purchases of investments	(3,057,575)	(7,655,868)
Cash received from sales and maturities of investments	15,472,634	8,471,620
Net cash provided by investing activities	11,761,336	812,568
Net change in cash and cash equivalents	(1,093,467)	(7,009,714)
Cash and cash equivalents, beginning of year	6,341,829	13,351,543
Cash and cash equivalents, end of year	\$ 5,248,362 \$	6,341,829
Supplemental disclosure of noncash information		
Property, plant and equipment included in accounts payable	\$ 172,800 \$	-

### Notes to Financial Statements

#### Note 1 - Nature of Organization

Union of Concerned Scientists, Inc. ("UCS") is an independent not-for-profit organization that was incorporated in the District of Columbia on September 19, 1973. UCS's support comes primarily through contributions from individuals including membership, major gifts, bequests and other planned gifts, foundations grants, as well as investment returns.

UCS puts rigorous, independent science to work to solve our planet's most pressing problems. Joining with people across the country, UCS combines technical analysis and effective advocacy to create innovative, practical solutions for a healthy, safe and sustainable future.

What began as a collaboration between students and faculty members at the Massachusetts Institute of Technology in 1969 is now an alliance of more than 500,000 individuals. UCS members are people from all walks of life: parents and businesspeople, biologists and physicists, teachers and students. UCS members understand that scientific analysis - not political calculations or corporate hype - should guide our efforts to secure responsible changes in government policy, corporate practices, and consumer choices.

UCS experts work on some of the world's most complex and daunting problems: stemming the tide of global warming, finding sustainable ways to feed, power and transport ourselves, and reducing the threat of catastrophic war. UCS's achievements over the decades show that thoughtful action based on the best available science can help safeguard our future and the future of our planet.

UCS's major programs include Center for Science and Democracy, Climate and Energy, Clean Transportation, Global Security, Food and Environment, and Legislative.

#### Note 2 - Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis and in accordance with accounting principles generally accepted in the United States of America which require that UCS report information regarding its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Without Donor Restrictions* - Net assets available for general use and not subject to donor restrictions. The Board of Directors has designated funds from without donor restrictions for endowment, operating cash and for strategic initiatives. Without donor restrictions also include the investment in property and equipment, net of accumulated depreciation and amortization.

*With Donor Restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by the passage of time, events specified by the donor, or both. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Cash and Cash Equivalents

Cash and cash equivalents consist of bank deposits and money market accounts with initial maturities of ninety days or less. Such amounts are stated at cost plus accrued interest. Cash and cash equivalents held by investment managers are considered part of investment balances. At times, balances exceed federally insured limits. Management monitors such exposure and has not experienced any losses in such accounts.

#### Investments

Investments are carried at fair value as per the fair value policies outlined later in this section. Interest, dividends and net gains or losses on investments are reported as investment return in the period earned net of external investment expenses as follows:

- as increases or decreases in net assets with donor restrictions if the terms of the gift require that they be applied to the principal of a permanent endowment fund;
- as increases or decreases in net assets with donor restrictions if the terms of the gift or state law impose restrictions on the current use of the income or net gains and losses;
- as increases or decreases in net assets without donor restrictions in all other cases.

#### Fair Value Measurements

UCS reports certain assets and liabilities at fair value on a recurring and non-recurring basis depending on the underlying accounting policy for the item. Recurring fair value measures include investments. Non-recurring fair value measures include pledge and grant receivables and liabilities under annuity agreements. Accounting principles define fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants. Accounting rules specify a hierarchy of valuation techniques based on whether the inputs to a fair value measurement are observable or unobservable in a marketplace. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect UCS's market assumptions.

In addition, UCS reports certain investments using the net asset value ("NAV") per share using the so-called practical expedient. The practical expedient allows NAV per share to represent fair value for reporting purposes when criteria for this method are met. These investments are generally redeemable at NAV per share per the subscription agreements for the underlying assets. Under certain circumstances, redemption rights may be restricted.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Fair Value Measurements (Continued)

This hierarchy requires the use of observable market data when available but for items measured using the NAV method. The valuation methods used over fair value items are then summarized based on the preponderance of valuation methods used which are summarized into the following categories:

Level 1 - Quoted market prices in active markets for identical assets or liabilities. For example, quoted prices for identical assets that are publicly traded on an exchange.

Level 2 - Pricing inputs other than quoted prices in active markets, which are either directly or indirectly observable at the reporting date. For example, quoted prices for similar assets in active markets or quoted prices for identical assets in inactive markets.

Level 3 - Unobservable inputs reflecting management's own assumptions about the inputs used in estimating the value of the asset.

In some instances, the input used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument, as well as the effect of market, interest and credit risk. Instruments with readily available actively quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

It is reasonably possible that different assumptions or changes in values of these instruments could occur which could materially affect amounts reported in these financial statements.

#### Pledges and Grants Receivable

Pledges and grants receivable, including unconditional promises to give, are recognized as receivables when verifiably committed at estimated net realizable value. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Initial recording of contributions expected to be collected in one year or more utilizes a risk adjusted present value to account for the inherent risk associated with the expected future cash flows. The initially recorded value of pledges and grants is considered a Level 2 fair value approach.

Pledges and grants receivable are assessed for collectability at periodic intervals and management has determined that it expects to collect substantially all amounts pledged and granted, and accordingly, no allowance has been provided over these amounts.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### **Property and Equipment**

Property and equipment are stated at cost, or if donated, are recorded at fair value at the date of the gift. The cost of normal maintenance and repairs is charged to expense as incurred; significant additions and improvements are capitalized.

The straight-line method is used to depreciate the cost of property and equipment over their estimated useful lives as follows:

40 years
Term of Lease
5 - 10 years
5 - 10 years
25 years
3 years
5 years

#### Leases

UCS leases certain space under an operating lease arrangement through July 2028. Lease expense is recognized on the straight-line basis over the lease term.

Right-of-use ("ROU") assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As UCS's leases do not provide an implicit rate, UCS uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments.

#### Liabilities Under Annuity Agreements

UCS enters into charitable gift annuity agreements with donors. Under these arrangements, UCS receives assets and agrees to make scheduled payments to the annuitant(s). The assets received under gift annuity agreements are recorded at the fair value when the assets are received by UCS as trustee, while liabilities are recorded based on actuarial expected lives of the beneficiaries which is likewise a fair value measure using Level 2 fair value methods as indicated in the fair value policies described earlier in this section. The difference between the assets received and the obligations recorded is considered contribution revenue and recorded as per the policies below. In addition, certain other like instruments are recorded in this category. Liabilities under these agreements are adjusted annually based on current actuarial expectations associated with the underlying annuitants.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### **Revenue Recognition**

#### Membership and Contributions

Membership and contributions are recognized as revenues at the earlier of when received or when the donor demonstrates an unconditional commitment to contribute cash or other assets to UCS. Revenue amounts are based on the expected net realizable value of such amounts which includes consideration of ultimate collections and risk adjusted discount rates associated with long-term commitments. Amortization of the discount is included in grants and contributions revenue.

Donor-restricted contributions (that is time, purpose restricted or both) are reported as increases in net assets with donor restrictions. Contributions without donor restrictions are reported as without donor restrictions. When a restriction expires through the passage of time or the meeting of purpose restrictions, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities as net assets released from restriction.

All memberships are considered donative and thus have been accounted for as contribution revenue without donor restrictions.

If a contribution is considered conditional, revenues are not recorded until the conditions are met which normally entails the meeting of a barrier, such as a performance obligation or other uncertain event.

#### Foundation and Other Institutional Grants

Foundation and other institutional grants follow the same revenue recognition practices as membership and contributions noted above.

#### Realized Planned Gifts

Realized planned gifts include bequests and maturity of gift annuity agreements. Bequests are recognized as revenue when amounts are received, which management has determined is the time uncertainty is eliminated, and such realization is assured. Maturity of gift annuity agreements represent gains on those instruments in excess of amounts previously recorded when the annuity obligation is removed from the books.

#### Net Investment Return

Net investment return is reported as revenue based on the fair value of such investments at year end. Such returns are allocated ratably based on the relative proportion of funds invested with donor restrictions and those without donor restrictions. Investment returns allocated to net assets with donor restrictions remain in such category until appropriated by the board under the board approved spending policy unless otherwise required by the terms of the gift that they be added to the principal of the endowment.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Change in Value of Annuity Agreements

Change in value to split interest represents the effect of actuarial updates in measurement of liabilities under annuity agreements, return on underlying investments and the effect of certain agreements being classified into realized planned gifts.

#### Media

Media expenses refer to print or broadcast ads to increase public awareness of issues central to UCS's mission such as renewable energy, clean transportation, and climate change. UCS's policy is to expense media costs as incurred. These expenses were approximately \$537,000 and \$538,000 for the years ended September 30, 2024 and 2023, respectively. Media is included in contractual expenses on the Statements of Functional Expenses.

#### **Operating and Nonoperating Activity**

The statements of activities report the changes in net assets without donor restrictions and with donor restrictions from operating and nonoperating activities. Operating revenues consist of items attributable to the UCS's primary mission of putting rigorous, independent science to work to solve our planet's most pressing problems and are considered to be without donor restriction. Investment return and changes in annuity agreements are reported as nonoperating gains or losses.

#### Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities. The Statements of Functional Expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such amounts have been allocated based on factors that management has deemed as rational and systematic.

#### Income Taxes

UCS is recognized by the Internal Revenue Service as an organization described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from Federal and state income taxes on related income. Accordingly, no provision for income taxes is made in the financial statements.

UCS has determined that its status as a tax-exempt entity and its determinations as to its income being related and unrelated are not uncertain tax positions within the meaning of generally accepted accounting principles for its open tax years. UCS's Federal and state income tax returns are generally open for examination for three years following the date filed.

### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **Pending Accounting Pronouncements**

Management is not aware of any pending standards that it believes would have a material impact on UCS and, accordingly, have not outlined those standards here.

#### Reclassifications

Certain amounts in the prior year's financial statement notes have been reclassified to conform to the 2024 presentation. The reclassifications had no impact on total assets, total changes in net assets, and the Statement of Financial Position.

#### Subsequent Events

UCS has evaluated subsequent events through February 27, 2025, the date the financial statements were issued and determined no matters for adjustment or disclosure were required.

#### Note 3 - Liquidity and Availability

UCS regularly monitors liquidity to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. UCS has various sources of liquidity at its disposal, including cash and cash equivalents, marketable debt and equity securities and a line of credit.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, UCS considers all expenditures related to its ongoing program services as well as the conduct of services undertaken to support those activities to be general expenditures.

In addition to the financial assets available to meet general expenditures over the next 12 months, UCS seeks to collect sufficient revenue to cover general expenditures, however at times will plan to use its accumulated resources to meet current plans for program and other costs.

Board designated funds are included in the financial assets available to meet general expenditures over the next twelve months. Although not expected to be needed, the spendable yet restricted portion of UCS's net assets could be used to meet cash needs if necessary. Prudent investment management, however, must be considered to ensure the preservation of the funds for future use.

### Notes to Financial Statements

#### Note 3 - Liquidity and Availability (Continued)

The following table shows the total financial assets held by UCS and the amounts of those financial assets available within one year of the balance sheet date to meet general expenditures:

		2024		2023
Financial assets available to meet general expenditures over				
the next 12 months:				
Cash and cash equivalents not encumbered by donor restrictions	\$	5,248,362	\$	6,341,829
Investments not encumbered by donor restrictions		45,774,180		48,485,482
Pledges receivable for general expenditure due in one year or less		500,000		375,000
Grants receivable for general expenditure due in one year or less		1,151,341		769,167
Total financial assets available to meet general expenditures over the next 12 months	\$	52,673,883	\$	55,971,478
	Ψ	52,075,005	=Ψ;	55,571,470

#### Note 4 - Investments

UCS utilizes professional investment advisory services to manage the portfolio using a long-term horizon. In its choice of investments and investment managers, UCS considers the broad environmental mission as well as the need for strong financial performance. To align with UCS's responsibility for the environment, UCS screens for and mitigates its exposure to investments in carbon intensive entities seeking to have 1% or less of its investments in these types of companies.

Investments consist of the following at September 30:

		2024	2023
Equity Funds	\$	15,779,829	\$ 14,640,445
Bond Funds		18,864,305	20,186,553
Money Market Funds		1,286,496	1,034,119
Liquid Alternatives	_	16,224,880	 18,210,708
	\$	52,155,510	\$ 54,071,825

Included in investments are investments held on behalf of gift annuities, which total \$6,381,329 and \$5,128,751 at September 30, 2024 and 2023, respectively.

All investments are valued using Level 1 methods, but for liquid alternatives which are carried at NAV. Liquid alternatives generally have a redemption notice period of thirty days. UCS has no plans or intentions to liquidate any NAV practical expedient investment at other than NAV per share. Under unusual circumstances, fund managers can reserve the right to limit distributions to shareholders, however UCS has not experienced any changes or limits over fund distributions. There were no unfunded commitments under various investment vehicles at September 30, 2024 or 2023.

### Notes to Financial Statements

#### Note 5 - Grants Receivable

Grants receivable consist of the following at September 30:

	2024	2023
Due within a year Due between one and five years, net of discount	\$ 1,151,341 209,445	\$ 769,167 18,465
Net grants receivable	\$ 1,360,786	\$ 787,632

#### Note 6 - Property and Equipment

Property and equipment consist of the following at September 30:

		2024	2023
Building and leasehold improvements Equipment, furniture and fixtures Capitalized software	\$	12,828,575 5,568,100 821,543	\$ 12,801,023 5,551,071 -
Total property and equipment		19,218,218	18,352,094
Less: accumulated depreciation and amortization	-	11,386,796	 10,905,097
Property and equipment, net	\$	7,831,422	\$ 7,446,997

#### Note 7 - Line of Credit

UCS has a line of credit agreement with a bank that provides for borrowings of up to \$5,000,000. Borrowings under the agreement are due on demand and bear interest at the prime rate, plus one-half percent, with a minimum rate of 4.5%. Borrowings are collateralized by a security interest in substantially all UCS's assets. There were no amounts outstanding under this agreement at September 30, 2024 and 2023. The line of credit is subject to annual renewal.

#### Note 8 - Leases

UCS has included in its computations of its ROU assets and related obligations operating costs included in the base rent agreement of its office space as a single component as permitted under lease accounting standards. These costs are adjusted periodically based on actual period costs and are charged to lease expense as incurred. Lease expense was approximately \$2,010,024 and \$2,215,000 for the years ended September 30, 2024 and 2023, respectively.

### Notes to Financial Statements

#### Note 8 - Leases (Continued)

UCS's operating leases have the following other information for the years ended September 30:

	2024	2023
Cash paid for amounts included in the		
measurement of lease liabilities	\$ 2,150,552	\$ 2,067,338
Weighted average remaining lease term	2.38 years	3.28 years
Weighted average discount rate	4.50%	4.50%

Approximate annual minimum non-cancelable rental payments under the operating lease agreements are as follows at September 30:

Total	\$	4,200,733
Less imputed interest	_	(235,443)
Total future minimum lease payments		4,436,176
2028	-	394,667
-		,
2027		529,274
2026		1,446,405
2025	\$	2,065,830

UCS does not have any finance leases.

#### Note 9 - Net Assets

#### Net Assets Without Donor Restrictions

Net assets without donor restrictions are as follows for the years ended September 30:

	2024	2023
Board designated and other Net investment in property and equipment	\$ 48,707,903 7,389,612	\$ 52,065,435 6,853,436
	\$ 56,097,515	\$ 58,918,871

### Notes to Financial Statements

#### Note 9 - Net Assets (Continued)

#### Net Assets Released from Restriction

Net assets with donor restrictions were released from restriction as follows for the years ended September 30:

		2024	2023
Center for Science and Democracy Program	\$	696,500	\$ 4,551,771
Climate and Energy Program	3	8,929,928	6,159,373
Clean Transportation Program	1	,420,000	3,613,714
Global Security Program		316,000	504,583
Food and Environment Program	1	,140,000	811,750
Other purpose and time restrictions		185,130	 161,826
	\$7	,687,558	\$ 15,803,017

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions are available for the following purposes at September 30:

		2024	2023
Purpose and time restricted			
Center for Science and Democracy Program	\$	36,000	\$ 12,500
Climate and Energy Program		725,342	725,000
Clean Transportation Program		150,000	275,000
Global Security Program		14,250	-
Food and Environment Program		750,000	40,000
Accumulated Unspent Gains on Charitable Gift Annuities		2,304,833	1,251,024
Other purpose and time restrictions		185,195	235,131
Total purpose and time restricted	_	4,165,620	 2,538,655
Accumulated unspent gains on endowment			
net assets		365,412	272,156
Endowment corpus	_	185,435	185,435
Total endowment	_	550,847	 457,591
	\$_	4,716,467	\$ 2,996,246

### Notes to Financial Statements

#### Note 10 - Board Designated Funds and Endowment

#### **Board Designated Funds**

The UCS Board has authorized the following related to the board designated funds:

- Net investment returns on invested reserves are recognized when earned.
- A spending policy whereby 4.25% of the historical twelve quarter average market value of the board designated reserves is the maximum amount available for program services to the extent needed. Need is defined as a loss before spending rate transfer but after consideration of realized planned giving spending (as per below) up to the amount required to balance operating results but not in excess of the amount authorized by the board.
- A policy allowing for 50% of current year realized planned gifts to be used to support operations if such revenues are without donor restrictions, with the remainder being designated by the Board for special purposes. The 50% is the maximum amount available with the use being determined as any amount required to balance operating results prior to consideration of the spending policy as per the above. No amounts are spent if need is not present.
- Funds available for capital expenditure from the board designated reserves to cover current year fixed asset additions, net of depreciation.
- Additional use of the reserve to support operations as needed. During 2024 UCS initiated draws from board designated funds of \$7,250,000 that represent draws that were approved by the board in prior years (fiscal 2021 2023) but were not taken by UCS until 2024 and are therefore reflected in 2024 in the table below. Additionally, the board of directors has approved, for strategic purposes, supplemental draws of \$19,500,000 that can be taken by UCS through fiscal 2027. Future supplemental draws of \$14,500,000 are available to UCS at September 30, 2024.

### Notes to Financial Statements

#### Note 10 - Board Designated Funds and Endowment (Continued)

#### **Board Designated Funds (Continued)**

The changes in board designated funds are as follows at September 30:

Balance at September 30, 2022	\$ 50,551,796
Investment return, net Realized planned gifts allocable to board designated funds Withdrawal from board designated funds	5,604,070 1,938,649 (1,951,957)
Balance at September 30, 2023	56,142,558
Investment return, net Realized planned gifts allocable to board designated funds Withdrawal from board designated funds FY21 - 23 additional draws (see above) FY24 strategic draw	9,447,654 2,890,851 (1,993,240) (7,250,000) (5,000,000)
Balance at September 30, 2024	\$ 54,237,823

#### Endowment

UCS's endowment consists of individual funds established for a variety of purposes. UCS has interpreted the Massachusetts Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the tracking of original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, UCS tracks the original value of gifts donated to the endowment, the original value of subsequent gifts to the endowment, and accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted net assets is classified as accumulated unspent gain on net assets until those amounts are appropriated for expenditure by UCS.

### Notes to Financial Statements

#### Note 10 - Board Designated Funds and Endowment (Continued)

#### Endowment (Continued)

In accordance with UPMIFA, UCS considers the following factors in deciding to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of UCS and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of UCS
- The investment policies of UCS

The changes in endowment net assets are as follows at September 30:

Balance at September 30, 2024	\$	550,847
Investment return, net		93,256
Balance at September 30, 2023		457,591
Investment return, net	_	49,856
Balance at September 30, 2022	\$	407,735

#### Note 11 - Retirement Plan

UCS has a qualified defined contribution retirement plan (the "plan") organized under Internal Revenue Service Code Section 403(b). UCS contributes 8% of salaries and wages for employees after the completion of one year of service. UCS funds the plan on a semi-monthly basis and once contributions commence, they are vested. Employees are also allowed to make elective deferrals to the plan upon employment subject to regulatory limits. Expenses incurred under this plan amounted to \$1,689,959 and \$1,538,289 for the years ended September 30, 2024 and 2023, respectively. While UCS expects to continue the plan indefinitely, it has reserved the right to modify, amend or terminate the plan.

#### Note 12 - Allocation of Joint Costs

UCS conducts joint activities that include fundraising appeals. Those activities primarily include direct mail campaigns. These costs are allocated between program costs and fundraising costs using a percentage method based on the number of lines in each campaign.

### Notes to Financial Statements

## Note 12 - Allocation of Joint Costs (Continued)

Joint costs were allocated as follows for the years ended September 30:

		2024		2023
Center for Science and Democracy	\$	543,862	\$	434,447
Climate and Energy		338,543		560,612
Clean Transportation		119,117		219,417
Global Security		67,395		10,971
Food and Environment	_	81,501	_	160,175
Total		1,150,418		1,385,622
Fundraising	_	888,674	-	466,262
Total joint costs	\$	2,039,092	\$	1,851,884